# New England Educational Opportunity Association Board of Directors Meeting Crowne Plaza Warwick, Rhode Island

# June $5^{th}$ and $6^{th}$ , 2014

Thursday, June 5 <sup>th</sup> Casual attire is suggested for today's events  12:00	Arrive – The Crowne Plaza – Greenwich Room 801 Greenwich Ave Warwick, RI 02886 Welcome
12:15 - 2:30 pm	Committee Meetings
2:30 - 3:00 pm	<ul> <li>Finance Committee Meeting – Karen Madden         For Committee Members and Conference Chairs,         bidding for good</li> <li>Technology Committee – Casey Henderson         For Committee Members, webpage upgrade</li> <li>State Presidents – Randy Schroder         Brainstorming</li> <li>Publicity – Angela Quidadamo         Technology, Newsletter, leadership role</li> </ul>
3:00 - 3:30 pm	BREAK – CHECK INTO ROOMS

3:30 - 5:30 pm	NEOA Official Board of Directors Meeting
	Roll Call
	Call to Order
	Action: Approval of Agenda
	Secretary's Report
	Action: Acceptance of April 2014 Board Meeting Minutes
	Treasurer's Report
	Action: Acceptance of Treasurer's Report
	State Reports:
	Vermont
	Rhode Island
	New Hampshire
	Massachusetts
	Maine
	Connecticut
	Committee Reports:
	Alumni
	Professional Development
	Action: Vote to accept proposals
	TRIO Day
	Leadership Institute –Update
5:30 pm	Recess
6:30 pm	Dinner Tree House Tavern & Bistro, 1094 Centerville Road, Warwick, RI 02886

Friday, June 6 <sup>th</sup>	
Casual attire is suggested for today's	
events	
8:00 am	Breakfast
9:00 am	Reconvene
	Committee Reports Continue:
	Finance Committee Report
	Technology
	Legislative & Education
	State Initiatives Committee
	Membership
	Technology
	Public Relations
	Vice-President's Report
	Past-President's Report
	President-Elect's Report
	Discussion: Location of Conference
	Discussion: Location of TRIO Day
	<b>Discussion:</b> Fair Share plan
	President's Report
	Discussion: On-line auction continuation
	Discussion: Ad Hoc committees
	Old Business
	Website upgrade
	Registration fees/ categories
	New Business
	2014-2015 Board Recruitment Strategy
	• 2014-2015 Board Schedule
	Adjourn
	, rajourn

12:00 pm	Working Lunch Discussion Groups
1:00 pm	Departure!
	Safe travels home!
	Enjoy the summer!

#### **MEMBERS PRESENT 6/5/14:**

Karen Keim, Evette Layne, Randy Schroeder, Cecilia Nugent, Allison Cox, Gaelyn Hastings, Todd Moellendick, Charles Youn, Adam Edgerton, Laura Mielke, Stephanie Cruz, Casey Henderson, Monda Kelley, Andrew/Drew Goodwin, Karen Madden, Angela Quitadamo, Julie Kimball, Sarah Morrell, Ramon Gonzalez, Chris Turner

# **GUESTS PRESENT 6/5/14:**

## **ABSENT 6/5/14:**

Tammy Gewehr, Robert Pote, Rebecca Sonn, Jennifer Jones, Shawn Graham

#### **MEMBERS PRESENT 6/6/14:**

Karen Keim, Evette Layne, Randy Schroeder, Cecilia Nugent, Allison Cox, Gaelyn Hastings, Todd Moellendick, Adam Edgerton, Laura Mielke, Stephanie Cruz, Casey Henderson, Monda Kelley, Andrew/Drew Goodwin, Karen Madden, Angela Quitadamo, Sarah Morrell, Ramon Gonzalez, Chris Turner

# **GUESTS PRESENT 6/6/14:**

# **ABSENT 6/6/14:**

Julie Kimball, Charles Youn, Tammy Gewehr, Robert Pote, Rebecca Sonn, Jennifer Jones, Shawn Graham

Item	Discussion	Action
	See list above for NEOA board members	Quorum established 19/24 by Gaelyn Hastings 6/5/14 At: 3:37pm

Roll Call – Gaelyn Hastings Call to Order – Karen Keim Action: Approval of Agenda	6/5/14 Meeting was called to order Karen Keim – 3:34pm promptly, quorum established – 19/24 at 3:37pm  Chris Turner motions to approve the agenda Evette Layne Seconds Agenda is approved unanimously at 3:35pm	Chris Turner motions to approve the agenda Evette Layne Seconds Agenda is approved unanimously at 3:35pm
Secretary's Report	Minutes from last meeting reviewed Secretary's Report Action: Acceptance of April 2014 Board Meeting Minutes	Andrew Goodwin moves to accept the April 2014 minutes with Sarah Morrell report addition Chris Turner seconds Minutes unanimously accepted 3:40pm
Treasurer's Report  Action: Acceptance of Treasurer's Report  State Reports:	<ul> <li>Allison Cox Reports Out</li> <li>Reviews reports- Please see report</li> <li>Points out outstanding invoices – if come in we will meet budget planned</li> <li>General income a bit low as there are some grants and</li> <li>Conference came in under budget by about 9000- everything is paid for</li> <li>TRIO Day brought in a good amount of money- a tiny bit of money outstanding</li> <li>Leadership Institute hasn't spent too much</li> <li>Net income of \$4200 – there is some outstanding but close to –she estimates income at about \$3300</li> <li>Auction brought in 6200- income from auction after costs is about \$5000</li> </ul>	Cecelia Nugent motions to accept the treasurers report Evette Layne seconds Accepted and report passes unanimously at 3:42 pm
Vermont	Karen Madden Reports Out      Jennifer Jones sent report –Please see her report     Still looking for people to take lead     Monica Sargent accepted state liaison role     117% fairshare     Everyone is an institutional member	

	Karen Madden attended NEC event – US Rep. Peter Welch on May 28	
	10/7 is the annual state conference	
Rhode Island	Stephanie Cruz Reports Out	
	RI still in planning stage of state conference - looking at what is meaningful for membership-	
	building from the ground up	
	Attended NEC US Rep. James Langevin	
	Another NEC for Senator Reed	
	On Friday seven folks will be joining us from RI to see how things go on the board- they	
	changed plans to be here- Karen Keim we are going to celebrate RI and their efforts to form a	
	state association - Heath Alexander is ready to come up to help with this effort	
New Hampshire	Laura Mielke Reports Out	
	Sent her report-Please see her report	
	All institutions are institutional members	
	• Full slate of officers – working on state 10/17 – and planning regional conference	
NA I	70% fairshare and with institutional will be over 100%  Adam Edwards Reports Out	
Massachusetts	Adam Edgerton Reports Out	
	Please see his report	
	Advocacy day last month- 20 staff and alumni to 10 different offices - got a keynote speaker for  state conference and learned about the hydret process ats.	
	state conference and learned about the budget process etc.	
	10/9-10 UMASS conference center- annual conference     MA have a reconstruction of the second o	
	<ul> <li>MA has a new awesome flyer- through money from State Initiative money</li> <li>Will post on website under state initiatives</li> </ul>	
	- Will post oil website under state illitiatives - Breaks down how each area effects the area etc. (program sites and institutional sites)	
	- Highlights some alumni and gives data etc. (program sites and institutional sites)	
	Spraggins Awards will pay to recognize an alumnus at annual conference and have them attend	
	the conference	
	-	
Maine	Chris Turner reports out 1/10/14	
	Still need conference chair- Jan. 5 annual conference- Bangor area	
	UB programs working on congressional visits and asks for them to visit	
	Set aside 1000 for participates to part in leadership summit	
	2000 extra to fairshare in the mail (1000 already sent)	
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#### Connecticut

Karen Keim reports out

CT has a full slate

Got an email from Erica Granuff and have a conference set and she will send it forward COE- Maureen Hoyler came early to help with institutional membership- Donna, Randy, etc helped- invitations to presidents and Maureen went to them to meet- a member that hasn't been a member since 2004 and 2011 and they came for a day to check it out and they were satisfied- thinks it was successful to reconnect the disconnected

Hope to see them in NH

Randy Schroeder- liveliest conference call – CC Kim Jones action call – want to see more action with Murphy – language to use require TRIO s1754 (Sen Murray pushed) – proposals- requiring matching funds for all TRIO funds 3<sup>rd</sup> changing eligibility requirements for 100% be both criteria- making plans to meet with him and express concerns and share the impact our students (CT)

Karen Keim -Randy Tracy and Karen Keim went to see Murry last week and introduced counter points to issues- requirements of serving foster and homeless youth and got push back about needing to take the needlest youth

COE is giving us talking points with rebuttals- also the merger of GEARUP and Talent Search. Sarah Morrell- (amendments to be filed not Baldwin WI and Murray from Washington state ) Randy Schroeder- - asking for those to jump in- higher ed. act supposed to be reapproved this year may not happen0 senator Harkin may propose legislation that is the starting point – draft leg Murry mandated to serve homeless and foster youth without additional funding- Sarah Morrell separate population that will be required to serve- they think that this is a solution to a growing problem

Karen Keim good part is that they see us as something that can help but without additional funding is not feasible and Karen Keim gave an example of 500000 to serve 12 homeless youth. Sarah Morrell shares that the official position is that we aren't opposed to this but funding will be needed

Karen Keim - GEARUP and Talent Search "merger"- process and philosophy are different GU system changed- TS student changed

Adam Edgerton - How are they combining? Randy S- we are asked why we don't combine resources?

Randy Schroeder- eligibility for TRIO is same for PELL- COE fairly neutral on this

Karen Keim - SSS makes sense if they can be matched up as PELL means low income....

Randy Schroeder- - feels like TRIO erosion — Karen Keim tried different ways to dismantle TRIO

	and this seems to be another effort Randy Schroeder matching requirement could be devastating to programs- Karen Keim - eligibility requirements COE will battle this one as it is the foundation of TRIO- COE is less concerned about matching as supporters know how devastating to the programs Karen Keim - poverty an easier thing to understand as opposed to the barrier of being first generation Drew Goodwin shares he doesn't necessarily agree with COE's position on the opposition of the merger of GEARUP and TS and explains his perspective and examples – Adam Edgerton shares that GEARUP doesn't share the same legislation as TS and makes it more vulnerable GU grant July 7 <sup>th</sup> Randy SchroederSSS info on grant coming soon Discussion ensued further on examples and references research on these topics	
<b>Committee Reports:</b>		
Alumni	<ul> <li>Sent out report to NEOA membership- please report</li> <li>Would like to get more information from states and programs to post and be involved</li> <li>Karen Keim - help her to publicize and market – please make sure that this body is here to help with events</li> <li>Thanks to Kwasi and Cecilia for great alumni event at NEOA Conference</li> <li>234 FB alumni group- maybe changing it to a "page"</li> <li>Taking down the alumni link as social media maybe a better way to communicate</li> <li>Talked about Changing the name of our alumni group – doesn't say TRIO anywhere right now-should say TRIO and GEARUP</li> <li>Karen Keim - state leaders please included Monda Kelly in corresponded - she doesn't have a committee- Monda has asked for alumni chairs for state- state presidents please send Karen Keim the alumni chairs to share with Monda</li> </ul>	
Professional Development	<ul> <li>Andrew Goodwin Reports out</li> <li>2 proposals to decide on today</li> <li>May have one more to decide on in January</li> <li>EOC regional event 11/6-11/7- Val and have submitted agenda and proposal- a few budget revisions to stay under budget- will do a registration fee again and trimmed costs</li> <li>Karen Madden- SSS professional development day in Nov 14- at VT tech _ SSS grant writing</li> </ul>	Evette Layne moves to accept the two proposals for PD as presented Stephanie Cruz seconds Accepted unanimously at 4:33pm

	<ul> <li>Donna Thompson 700 budget for that</li> <li>Karen Madden looking for ideas on this day- please send her an email</li> <li>Andrew Goodwin proposes to do a book study – professional literature review and would like to do develop an online discussion to give everyone a free copy of the book- name of Book-ready willing and able-nicenet.org asynchronous stuff- will submit to committee for approval – Karen Keim thinks it is a fabulous idea – Karen Madden says wicked cool</li> <li>Karen Keim chairs discretion what he does with his budget</li> </ul>	
TRIO Day	Julie Kimball Reports Out  Please see her report sent out Reviewing evaluations and will send that out to those planning next year's event in ME  •	
Leadership Institute	<ul> <li>Sarah Morrell Reports Out</li> <li>Craig Werth selected as director and signed a contract</li> <li>He has developed an application and due 6/30</li> <li>Looking for volunteers to read application- early to mid-August – let her know- would be nice to have someone from each state and program</li> <li>Allison Cox- send out an email to reach out for applications and readers etc.</li> <li>Sarah Morrell- said he developed a video of himself to post and decided not to go with it- he may adjust it to make it shorter and that would be way to motivate and encourage –</li> <li>Karen Kiem more directed search – state presidents from each state to send out to list serve-good marketing tool about the impact – encourages the board to reach out to someone consider leadership institute – she will post as someone that has not participated but someone that has sent someone and the difference it has made</li> <li>Angela Quitadamo- could put a message on LI page on FB- some have been very experienced and participated and it made the group very enriching</li> <li>Sarah Morrell- Craig Werth is asking about what board meetings are the best to be part of - Karen Keim not the first one- discussion ensued         <ul> <li>Suggesting November</li> </ul> </li> <li>Sarah Morrell reads his email for next question- how much to use in house people and how much to use outside pp. and who are the suggestions- Karen Keim would like to work with the group to share about experience at COE etc. – Karen Madden may be a good time to use those on the board (November meeting for in house) – please send Sarah Morrell some thoughts and ideas on presenters</li> </ul>	

<ul> <li>Randy Schroeder- looking at ME for Nov meeting or that could be overlap with EOC PD</li> <li>will get more info and get back to us</li> </ul>	l
<ul> <li>Sarah Morrell- any ideas or suggestions for LI? Please send them to her or Randy</li> <li>Schroeder</li> </ul>	
<ul> <li>Angela Quitadamo the inventory (DISC)— Deb Johnson from ME- \$75/person</li> <li>Drew Goodwin- Running a meeting</li> <li>Karen Madden — Diversity- Sherwin Smith at UVM</li> <li>Karen Keim "Navigating the Rapids" — Carol Camiola — highly recommend her-</li> <li>Tom Putnam — recommended</li> <li>Karen Keim needs a copy of the signed contract</li> </ul>	
<ul> <li>Randy Schroeder clarified his conversation with Craig about his video and he did not kibosh his idea</li> </ul>	
<ul> <li>Karen Keim – we have a surplus of money- would like to use the surplus to help; pay</li> <li>for next yrs. LI- will be making some decisions on this during Karen Madden report</li> </ul>	
Technology Casey Henderson Reports Out	
Please see his report	
Working with state for alumni	
Working on routine website updates- cleaning up outdated information etc.	
worked with Craig to post LI information	
<ul> <li>UMAINE – some list that we were paying for and haven't used and Karen Keim said it was ok to get rid of them</li> </ul>	
Committee meeting- went through some additional changes and tweaks to membership	
Putting together some guidelines and timelines to outline when things are due etc.	
Sent email about changing our passwords	
Worked with Allison on who is paid etc.	
Chris Turner thanking Casey for his efforts on the ME chapter	
Karen Keim wants to focus on celebrating 50 yrs of UB – we will need 100 representatives please let her know what we are doing- Big competition for UB videos go to COE website	
Recess 5:15pm 6/5/14	
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Committee Reports:	

#### **Finance Committee**

Karen Madden Reports out

- Report sent out
- Updated CD-
- Discussion last night how can we make the money work better?"
- Allison Cox has some options
- Motion: Karen Madden moves that the Board gives the Finance Committee (FC) the authority to move \$10,000 to an alternate type of account to increase interest earned and to move the reaming funds to CD accounts with higher interest rates.
  - Vote: passes unanimously 9:07am
- 760000- 10000 of that into a money market account
- Link CD Allison Cox shares- 3-5% opposed to.4% Give Eastern Bank expectations and see what he suggests
- **Second Motion:** Karen Madden moves that the Board give the Finance Committee (FC) authority to invest some of the excess funds from this year's budget to support future activities of the association.
  - o Discussion- Allison Cox would like to take some of the excess to work better for us
  - Andrew Goodwin wants clarification on decision process- Karen Madden will be committee decision if motion passes
  - Sarah Morrell- several programs have endowments for alumni
  - Karen Keim ensure it is legal in state we are housed- after options are presented FC
     will make decision on how to invest-
  - Andrew Goodwin thought solution was to the issue that we weren't acting quickly enough that we were losing money... thought we were moving with the CD....concern about moving forward with endowment- Karen Madden not ear marking for LI
  - Sarah Morrell suggests bringing back ear mark back to board? Concerned its not defined yet
  - Evette Layne thought discussion in FC was detailed and representative of the board-Chris Turner agrees
  - Karen Madden says we won't earmark to leave it open and you can use an endowment for anything
  - o Andrew Goodwin looking for more clarification about amounts?
  - o Karen Madden roughly 10000 but looking for more information
  - Andrew Goodwin feels comfortable and says he can move forward
  - o Karen Keim question- if wanted to make an amendment? Sm yes can do a friendly

- Motion: Karen
   Madden moves that
   the Board gives the
   Finance Committee
   (FC) the authority to
   move \$10,000 to an
   alternate type of
   account to increase
   interest earned and
   to move the
   reaming funds to
   CD accounts with
   higher interest
   rates.
- Vote: passes unanimously 9:07am

Motion: Karen Madden moves that the Board give the Finance Committee (FC) authority to invest some of the excess funds from this year's budget to support future activities of the association.

- Discussion:
  - Chris
     Turner
     motions for
     a Friendly
     Amendmen

amendment

- Chris Turner -friendly amendment suggests making a limit amount some restraint

   concerned about future boards wondering why this decision? for example 10000 we the excess of what is spent that a cap of 10000- Andrew Goodwin seconds the
   friendly amendment
- Cecilia Nugent is looking for clarification
- Allison Cox explains the breakdown examples
- o Cecilia Nugent thinks the endowment part of the motion is the concern
- Chris Turner restates his concern
- Adam Edgerton thinks this may be taking authority away from FC- has to be a smaller group to make these decisions
- Allison Cox concerned about cap as if eastern says the minimum is say 13000? So the smaller group can move forward
- Andrew Goodwin agrees with Allison so we can move forward thinks we should give them more flexibility – but hesitant about authorizing without more detail
- Cecilia Nugent understood FC was going to do research and present to board-doesn't think there should be a cap- but committee would investigate and come back to board
- Karen Madden motion is to invest not research.
- Sarah Morrell says question is not worries about empowering FC- concern is what we are doing is setting a precedent for future boards- thinks this is a different kind of decision- historic and likes it but is a little less defined- thinks more research and maybe electronic report
- Karen Madden fan of everyone's thoughts- she understand endowments the money is there – not restricting what future boards can do
- o Sarah Morrell would it require a commitment? Karen Madden -answers no
- Andrew Goodwin -shares that his hesitation is that he doesn't want to rush to make decisions
- Adam Edgerton people may not be thinking about the possible negative outcome of inaction – sense of urgency of we are losing value without reinvesting it
- Randy Schroeder- labeling it as an endowment may bring in funders
- Chris Turner -restates concern about showing some restraint to find out more information before making a decision- may lose some money but also may learn more about what is out there
- Allison Cox -this discussion always happen at the end of the board year as this is when

t: Set a \$10,000 limit on what is invested by the Finance Committee.

#### Andrew Goodwin Seconds

- Friendly
   Amendment Vote:
  - 1 vote infavor
  - o 16 against
  - Friendly
     Amendmen
     t does not
     pass

#### **Motion Vote:**

- o 1 Opposed
- 1 Abstained
- 15 in favorof motion

## **Motion passes**

- there is left over money didn't want to use the endowment as it may not be an option if someone from when we started the reserve can explain?
- Sarah Morrell explains reserve-long range plan planned year by year- took years to accomplish – helps sustain if crisis starts – process some details and some reporting back etc.
- Karen Madden clarification is about the friendly amendment that Chris Turner made about limit
- Andrew Goodwin clarification needed
- Cecilia Nugent not in favor of the cap- in support of FC moving forward if 10000 is what we are talking about
- Discussion continues
  - Vote: Chris Turner votes for friendly amendment rest of board votes against- Friendly Amendment doesn't pass
  - MOTION VOTE: Drew opposed Chris Turner abstained- 15 for motion passes
- Andrew Goodwin explains the change in charging for COE table for conference-\$5000 - Finance Committee discussed what to do with this money- consensus - we have interest 2500 to fairshare and 2500 support LI - Allison Cox helps to pay Craig Werth- helps with spreading the burden between this yr and next
- Andrew Goodwin Motions: remove 5000 COE conference line to move to add 2500
   COE FS line and add and add 2500 to LI line
  - Andrew Goodwin Shares Rationale: In the 2013-2014 Approved NEOA Budget \$5000 was committed to support the national awareness of NEOA and to contribute to COE's unrestricted fund raising goals through the purchase of a table at the COE Annual Conference. COE announced that it would no longer be charging Regional Associations for tables at the conference. As a result of this change the \$5000 budgeted for the COE table will be unspent. In response to this change the Finance Committee determined that it would be best to take advantage of the surplus by continuing to support COE in achieving its fundraising goals with a \$2500 contribution to Fair Share to be used for unrestricted legislative advocacy activities. The remaining balance of the funds that had been budgeted to support COE will be redirected to support the leadership development of the NEOA membership with \$2500 being added to the Leadership Institute line.

Evette Layne seconds

Andrew Goodwin Motions to Amend the budget 6/5/14: Motion to amend the current budget as follows:

Remove \$5000 from COE Conference Table Line Add \$2500 to COE Fair Share Donation Line Add \$2500 to NEOA Leadership Institute Evette Layne Seconds

- Vote:
   1 against
  - 16 in favor

Motion Carries at 9:59am

#### Discussion:

Discussion Ensued-highlights listed below:

Adam Edgerton - thinks we can pay Craig Werth from another line item the next board yr

Andrew Goodwin - concerns about the level of giving to COE- half of the money Is going to support COE (actual reduction as we are not giving 5000 for a table) and half to a strong PD in half to LI- addendum- gearing up for a big fight and we need to support COE in what is coming

Evette Layne - Confirms Andrew Goodwin explanation – agrees with Andrew Goodwin

Chris Turner- in favor of the motion but his concern is that as COE comes knocking that we may be setting a precedent

Karen Keim - explains why COE has gotten rid of associations buying a table-everyone sitting at table has paid for a ticket so it was an actual donation- but some association cannot pay for a table — each region gets one table and depending on the "fight" and latest threat a person may be asked to sit at the table with the person from the state- we have some incredible battles ahead of us and they are all costly

Sarah Morrell - love the idea of compensation our LI director right now as some of the work has started – seems sensible

Monda Kelly- is that line item going to be added next yr. so it will be available? Karen Keim - the amounts will be determined when Randy Schroeder is president

Adam Edgerton - concern with motion of moving forward that a precedent is set that 5000 is donated to COE

Andrew Goodwin - do we have a current line for COE FS? AC-no

Adam Edgerton - thinks it is a change of priorities

Andrew Goodwin - in the past when we have "increased" amounts of donation to COE it has caused concern in membership- COE asks of our resources of pp. so with the 2500 in COE and LI good investment in both that could help the COE work

Allison Cox - would suggest that its not a long term decision Randy Schroeder- - next yr. board will be decision on budget – some faith in new pp. on new board

	Evette Layne- says to not worry about line right now as COE spearheaded the decision that gave regions more flexibility on amounts donated  • Vote: Adam Edgerton against - 16 for and motion carries 9:59am	
Combined Report: State Initiatives, Legislation & Education and	Sent out a written report- please see report  Highlight: NE 112% COE FS  COE FS 99% nationally  Still time for state initiatives- \$2000 left- discussed new ideas yesterday – use funds region wide – Oscar Felix really prioritizing state initiatives and he wants to do a lot of matching – if you don't already have a point person to focus on state initiatives on each board and Paul Spraggins etc.  Addressed a lot of legislation yesterday  Andrew Goodwin - asks about where the acts are posted online to reference for membership? Karen Keim - listed for each state  Sarah Morrell - could we put them NE wide on the NEOA website so they can be in one spot- CH says can be added in advocacy section  COE encourages anyone to have a meeting or get in touch or for clarification so you can be comfortable  Karen Keim - if unclear call Kim Jones and she can help with a rebuttal and share points that have been brought up	
Membership	Ramon Gonzalez Reports Out  Please see report  Highest membership in a while  59 new paid members (not including returning members)  10 currently unpaid members- he has sent emails etc. need to chase down bosses  Karen Keim - had discussed the option of sending institution a bill with the difference of outstanding non-member rate needed  Karen Madden - said it was something we were going to do but we didn't share with membershipso thinks we should stick with what is printed  Karen Keim -Bills reflect that that they have a choice of paying the membership or nonmember registration	

	Karen Madden - add a statement about non-payment to registration –
	Angela Quitadamo – on all events- disclaimer written
	Casey Henderson- will make the change online
	Free registration for paid membership was a great incentive- did see an increase this year in
	paid by deadline 12/31 at midnight – Karen Keim great feedback from the person that won the
	free registration
	PD drove up membership
Public	Angela Q reports out
Relations/Newsletter	Prepared an ad for COE- Allison Cox sent check and Angela will send the ad
	<ul> <li>Liz Werth staying on to do newsletter – would like some article – please send to her</li> </ul>
	Changing FB to open page from closed group
	Sarah Morrell write an article on LI
	Deadline: 6/30/14 for articles
Vice-President	Cecilia Nugent Reports Out
Report/Conference	Please see her report
Committee	Thanks Casey Henderson for everything that he did to ensure seamless function
	Sent the overall evaluations and summary of individual workshops- please review – lessons
	learned- ex) ensuring TRIO achievers understand the audience etc.
	<ul> <li>Karen Keim felt that the achiever made some points – Evette Layne felt that those</li> </ul>
	were her feelings about her experience and we need to hear this maybe could have
	said it differently - Allison Cox probably not the first or last time that the TRIO achiever
	"irks" audience we need to keep it real- thought sharing continues from board
	members on TRIO Achiever
	Karen Keim would suggest for next time to look for people that aren't just corporate
	super stars – would love to see a poet etc more representative of our whole group-
	standard of success based on starting point not just ending point etc. Cecelia Nugent-
	suggests looking at the criteria/wording and ensuring this sentiment be displayed on
	the application- Karen Madden- would like to nominate someone that may not be able
	to attend Allison Cox – says she thinks video could be sufficient -discussion ensues
	Committee members were given Dunkin Donuts gift cards as a thank you
	Allison Cox has numbers
	Karen Keim shares 191 registered- as the UB APR came up some weren't able to attend  Overall conference went well, achieved goals.
	Overall conference went well- achieved goals

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Past President	Evette Layne Reports Out	
	Please see her report	
	Highlight was to reach out for nominations and having some great conversations professionals	
	and ensuring the door is open for everyone	
	Happy with full slate presented at NEOA business meeting	
	Thank you to Sarah Morrell for meeting with herself and Senator Warrens office	
	Karen Keim speaks about Evettes commanding presence and respected nationally	
President-Elect's	Randy Schroeder Reports Out	
Report	Please see report	
	Been going to all committee chairs about who is continuing on board and who is not. Offers to	
	have those not continuing on board to share a farewell to board for now.	
	Fairshare-Been reaching out to institutions that aren't institutional members and some have	
	not responded- 56/66 are institutional members – some cases that institutions just can't afford	
	it but some have not responded	
	NE surged to the lead- Sarah Morrell shares slightly behind ASPIRE at 116%- but some institutions are outstanding.	
	institutions are outstanding  Sarah Morrell shares on the national fairshare committee and this is a substantial role	
	o 110 individual contribution	
	o 4 pp. on board Champion level	
	<ul> <li>Some people putting in big bucks and some doing what they can- thanks to those for</li> </ul>	
	contributing	
	• 50 <sup>th</sup> anniversary of UB discussion:	
	Reggie Jean contacting Stan Salett	
	■ Do we need to have an NEOA centralized effort?	
	Angela Quitadamo- we shouldn't do it unless we can do it for ETS	
	Monda Kelly- TRIO Day would be a good flat form VSAC will be 50 next	
	year as well	
	<ul> <li>Allison Cox – asks about deadline? Karen Keim -100 days- trying to put</li> </ul>	
	videos together for conference- EL Maureen said had to end of the	
	year – end of December	
	Karen Keim shares that programs can take an individual ad out in COE	

- conference booklet- also COE wants to know original UB programs
- Randy Schroeder should be doing OP Ed's and coordinating our efforts – may not be best to do one coordinated effort- looking for feedback and for a leader
- More discussion ensued
- Conference location options shared- looking at past locations- Deb McCann chair and Kristen Sweeney-Moore and Randy working on this- Portsmouth vs Manchester NH
  - Andrew Goodwin shares maybe balancing every yr alternating a location that is a draw with target area- Karen Madden may get a few more people with hot location
  - Discussion ensued
  - Keynote Speaker- a draw- Freeman Herboscky and Paul Tough (check spellings)- cost \$10000-\$15000
  - Wants to use this event as a draw for funders looking at targeting funders now- if you
    have any ideas or suggestions please share with Randy, Deb and/or Kristen
  - Karen Keim we were too late in getting contracts out last year so moving forward need to do this earlier
  - o In MA the next year (2016)- TRIO day in VT (Adam Edgerton President year)
  - TRIO day 2015 in ME- we do not have a coordinator as of right now- some have stepped up to help with certain areas. Karen Keim - 4 new hotels in ME and have a few bids out
  - National TRIO Achiever- due by Thursday June 12<sup>th</sup> encouraging us to recommend someone – discussion ensued about possible high profile alumni from NE. (Randy Schroeder discusses Jim Brett and Karen Keim discusses Stephen King)
- Randy Schroeder- Board Meeting possible dates (for 2014-2015): First one planned for 9/18-9/19 in CT
  - 11/6-11/7 thinking ME (may make more sense to have it in MA with EOC training and LI) MA is the plan
  - January 15<sup>th</sup>-16<sup>th</sup> thinking meeting in MA (then southern ME probably Portland -in January week of 12<sup>th</sup>-16<sup>th</sup>) ME is the plan for this meeting
  - Karen Keim central location cost effective distance should not be the issue of attending a meeting
  - o April NH- where conference is held (4/8-4/10 conference dates)
  - o June VT

Presidents Report	Karen Keim Reports Out	
	Please see her report	
	In her report she tries to show activity level	
	Year not over as her role goes until September	
	This role has been a privilege	
	<ul> <li>Great year – not everything got done on to-do list but we had a great year. NEOA respected at National level</li> </ul>	
	<ul> <li>Online auction- worth continuing? We need a commitment from everyone to get a hotel donation from own area this summer or fall. If you are not good asking then get someone to help from institution. Need someone to take the lead on the online auction.</li> </ul>	
	<ul> <li>Revenues goes to general operating expenses</li> </ul>	
	<ul> <li>Could target money to particular events or activities</li> </ul>	
	<ul> <li>Encourage people to be part of this committee to help</li> </ul>	
	<ul> <li>Some Ad/Hoc committees such as technology and she asks for board next year look at a by- laws change to a standing committee</li> </ul>	
Development	No Report Given	
Strategic Planning		
Bylaws		
Old Business	Website Upgrade: addressed this in Casey's report- Karen Keim will follow up with Casey Henderson and Angela Quitadamo	
	Registration fees/categories- Karen Keim shares instituted new fees- retirees new registration (cost of food)- should define "retiree" – great resource	
New Business	<ul> <li>2015-2016 Board recruitment</li> <li>Please pass on recommendations to Karen Keim to reach out to for leadership roles</li> <li>Karen Keim would love a committee</li> </ul>	
	<ul> <li>2014-2015 Board selection</li> <li>Karen Maddens shares June 20th Elizabeth Warren event – tickets for her book- Burlington VT-phoenix books</li> </ul>	
Adjourn	Meeting Adjourned at: 12:02pm Allison Cox motions to close the meeting Andrew Goodwin seconds Meeting adjourned unanimously 12:02pm	Allison Cox motions to close meeting at 12:02pm Andrew Goodwin Seconds Meeting adjourned unanimously